

Message Text

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TO AMEMBASSY STOCKHOLM

C O N F I D E N T I A L STATE 112396

FOLLOWING REPEAT BRUSSELS 3511 ACTION SECSTATE INFO
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QUOTE

C O N F I D E N T I A L BRUSSELS 3511

E.O. 11652: GDS

TAGS: MASS, NATO, BE

SUBJECT: F-104 REPLACEMENT: VISIT OF MULTINATIONAL FIGHTER
PROGRAM COMMITTEE

REF: BRUSSELS 3510

FOLLOWING IS LIST OF SUBJECTS FOUR-NATION (BELGIUM, THE
NETHERLANDS, NORWAY, DENMARK) MULTINATIONAL FIGHTER PROGRAM
COMMITTEE WISHES TO DISCUSS WITH USG DURING VISIT TO US
SCHEDULED TO BEGIN ON JUNE 24:

1. GUARANTEED PERMISSION BY THE USG TO EXECUTE THE PRE-
PRODUCTION AND PRODUCTION PROGRAMS AS ESTABLISHED BETWEEN
THE PRIME CONTRACTOR AND HIS SUBCONTRACTORS AND BETWEEN
THE PRIME CONTRACTOR AND CUSTOMER COUNTRIES CONCERNING:

A. EXPORT LICENSES FOR THE WEAPON SYSTEM AND ITS COM-
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PONENTS PARTS, RELATED TECHNICAL DATA, PRODUCTION KNOW-

HOW, ETC., INITIALLY AND DURING THE LIFETIME OF THE WEAPON SYSTEM;

B. PRODUCTION SHARING, ESPECIALLY WITH REGARD TO THE PRINCIPLE OF SINGLE SOURCE PRODUCTION FOR MAJOR COMPONENTS AND AIRCRAFT PARTS, INCLUDING INITIAL AND FOLLOW-ON SPARES.

C. DELIVERY SCHEDULES.

2. GUARANTEES BY THE USG THAT THE PRIORITY IN DELIVERY DURING PRODUCTION AND DURING LIFETIME WILL NOT BE CHANGED UNILATERALLY.

3. PREPAREDNESS OF THE USG TO MAKE A COMMITMENT THAT IF THE USG GETS A REQUIREMENT FOR A LIGHT TACTICAL FIGHTER (SINGLE AND/OR TWO-SEATER), THIS WILL BE OF THE SAME BASIC TYPE AS THE ONE SELECTED BY THE EUROPEAN NATO COUNTRIES CONCERNED FOR COMMON DEVELOPMENT AND PRODUCTION. THIS COMMITMENT HAS TO BE MAINTAINED ONLY IF A US AIRCRAFT IS SELECTED AND AS LONG AS THIS AIRCRAFT IS IN PRODUCTION.

4. WILLINGNESS OF THE USG TO PARTICIPATE IN NON-RECURRING COSTS REQUIRED TO TRANSFORM EITHER THE YF-16 OR THE YF-17 PROTOTYPES INTO A QUALIFIED LIGHT TACTICAL FIGHTER OF SOPHISTICATION LEVELS UP TO AND INCLUDING GD 402 AND COBRA RESPECTIVELY, E.G.:

A. BY BEARING ENGINE DEVELOPEMENT COSTS;

B. BY OFFERING FREE USE OF GOVERNMENT TEST FACILITIES;

C. BY OFFERING FREE USE OF GOVERNMENT KNOW-HOW AND EXPERTISE (RESULTS OF USAF LIGHT WEIGHT FIGHTER TEST PROGRAM AND OTHER TEST PROGRAMS FOR COMPONENTS OF THE AIRCRAFT);

D. BY SHARING THE COSTS OF QUALIFICATION-FLIGHT TEST PROGRAMS (CAT I/II TEST AND WEAPON QUALIFICATION AT CONFIDENTIAL

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LEAST);

E. BY SHARING THE COSTS OF TWO SEATEE DEVELOPMENT AND QUALIFICATION;

F. BY SHARING THE COSTS OF DEVELOPEMTN AND QUALIFICATION OF ALL COMPONENTS AND EQUIPMENT RELATED TO THE NEW WEAPON SYSTEM BUT NOT YET QUALIFIED.

5. PREPAREDNESS OF THE USG TO GIVE SUPPORT DURING THE LIFETIME OF THE WEAPON SYSTEM BY MAKING AVAILABLE REQUIRED OPERATIONAL AND TECHNICAL DATA REGARDING:

A. TEST RESULTS AND OPERATIONAL EXPERIENCE PERTAINING TO THE WEAPON SYSTEM, ITS SUBSYSTEMS AND MAJOR COMPONENTS, OBTAINED DURING TESTING AND/OR OPERATIONAL USE OF SAME, SIMILAR AND OTHER WEAPON SYSTEMS;

B. BASICALLY AND OPTIONALLY PROPOSED WEAPONS AND EQUIPMENT, E.G., NUCLEAR WEAPONS, RADAR MISSILES, ELECTRO-OPTICAL WEAPONS, TISEO, ECM AND EECM FEATURES.

6. USG GUARANTEE FOR A MINIMUM TOTAL OFFSET LEVEL, INCLUDING PRODUCTION PARTICIPATION AND COMPENSATING ORDERS.

7. PREPAREDNESS OF THE USG TO GUARANTEE THE DELIVERY OF THE NUMBER OF AIRCRAFT TO BE ORDERED BY THE GOVERNMENTS CONCERNED AT THE BASIC PRICE AS PROPOSED BY NORTHROP, WHICH PRICE IS BASED ON A PRODUCTION QUANTITY OF 750 AIRCRAFT. THE SAME WOULD ALSO APPLY FOR A POSSIBLE GENERAL DYNAMICS PROPOSAL.

8. PREPAREDNESS OF THE USG TO GUARANTEE THE ADVANCE PAYMENTS BY THE PARTICIPATING GOVERNMENTS TO THE CONTRACTOR.

9. (GOVERNMENT) INSURANCE TO LIMIT THE CONSEQUENCES OF PRICE ESCALATION.

10. RENT-FREE USE OF GOVERNMENT OWNED EQUIPMENT AND FACILITIES, FREE OF CHARGE SERVICES TO GOVERNMENT AGENCIES, CONFIDENTIAL

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E.G. ,QUALITY ASSURANCE (STANAG 4107), PRICE AUDITS, CODIFICATION.

11. COMMON FUNDING AND USE OF MUTUAL TRAINING FACILITIES.

12. COMMON LOGISTIC AND TECHNICAL SUPPORT FOR THE ENTIRE WEAPON SYSTEM AND IT COMPONENTS (COMMON STOCKS, SINGLE SOURCE REPAIR/OVERHAUL FACILITIES, CIP'S, DEFICIENCY REPORTING SYSTEM, ECP PROCEDURES, DOCUMENTATION INCLUDING PUBLICATIONS) ON A COST-SHARING BASIS.

13. AGREEMENTS TO BE MADE AT A LATER DATE ON:

A. ROYALTIES, LICENSE FEES, LEVIES, TAXES, DUTIES, ETC;

B. STATUS, LIABILITY, SECURITY REGULATIONS OF DETACHED
(GOVERNMENT AND INDUSTRY) PERSONNEL;

C. APPLICABLE LAW, DISPUTES;

D. SECURITY AND CLASSIFICATION REGULATION;

E. PATENT INFRINGEMENTS.

14. CONDITIONS APPLICABLE TO FOLLOW-ON ORDERS.

15. ANY OTHER SUBJECTS. BOOCHEVER UNQUOTE BROWN

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